



DARE TO DREAM

BUILDING THE CAPABILITY OF THE
BUSINESS TO BE FUTURE READY

MAY 3-5, 2018 (THU - SAT)

SAIACS CEO CENTER, BANGALORE

Dare to Dream (Business Aligner) is one of the modules of the Coaching Certification Program offered by the TAO Leadership Academy in the Leadership Coaching stream.

This program is most suitable for Internal/ External Consultants who support CXOs in Strategy formulation and Execution, and TAO Coach aspirants pursuing Leadership Coaching Certification Stream

VUCA* world demands dynamic strategizing

* Volatile, Uncertain, Complex and Ambiguous

To stay relevant and grow, one has to understand strategizing as an ongoing dialogue with one's context. One needs a framework to enable a vibrant but disciplined discussion between role holders of an organization so that a shared vision of the organization can emerge. Continuously monitoring and enhancing Strategic Fitness is the necessary condition for Sustained Business Excellence. The common tendency to view reality through predetermined categories and interpret them using sectoral expertise does not enable effective action. It can at best yield static strategies and plans.

The Business Aligner (BA) is a simple but effective framework that enables a systemic and balanced understanding of an organization.

- It provides an inside-out as well as an outside-in view simultaneously.
- It captures task issues, people issues, and the dynamic interplay of the changing context with the systemic capabilities of the organization.
- It tracks changes as they are cognised and help build dynamic responsiveness to emerging market realities.
- It highlights systemic inter-dependencies and triggers dialogues across boundaries with a catch ball approach.
- It allows if-then relationships to be developed and tested.

It is therefore a dynamic lens that enables one to capture changes as they happen and place them in relationship to one's world. One can therefore build a coherent narrative of the VUCA world through the Business Aligner.

BA captures four forces that impact an organization (business imperatives, market dynamics, innovations in the product/ process technologies, and imperatives of the members of the organization), thus enabling a modeling of this multi-stakeholder impact on the organization. One can then "play" with this model and develop multiple scenarios. These scenarios lead to informed dialogues and formulation of strategies which in turn, leads to goal setting that is convergent and aligned, and deployed with coherent actions.

Through the BA one learns how to:

- Study the VUCA world
- Model the world as it changes
- Derive scenarios through dialogue
- Choose one's preferred narrative
- Conduct strategic dialogues
- Design strategic fitness
- Define aligned and convergent goals & actions for the significant role holders of the organization

Enabling leaders to internalise this frame work and view their action choices through this is very empowering. The BA is thus a necessary tool for a leadership coach.

"Transition of Shasun Chemicals from a family managed organization to a systematized and professional one has been facilitated greatly by the application of many of the concepts & practices around Business Aligner."

- Dr Devendra, MD, Shasun Chemicals & Drugs

"The inputs on Alignment and Productivity that Raghu brought in helped us turn-around the organization and create a sound foundation for growth."

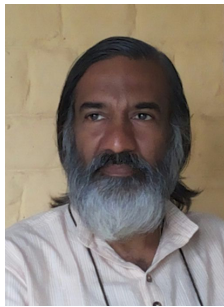
- Rama Babu, MD, EIP Parry India

Awakening Arjuna



Lead Facilitators

**Raghu
Ananthanarayanan**



Raghu is a Post-Graduate in Engineering from IIT, Madras. He is a leading consultant to several blue-chip companies - Indian as well as Multinational. He has devoted almost two decades to transforming the organizational culture of several leading organizations. He is a Founder member of Sumedhas academy for Human Context. Raghu has authored many books, most recent publications are "Leadership Dharma", and Organisation Development and Alignment" co-authored with Gagandeep Singh. Raghu has been intimately involved for more than a decade with three extraordinary teachers, namely, J Krishnamurti, Yogacharya Krishnamacharya and Pulin K Garg. His work revolves around helping individuals, groups and organizations discover their dharma, and become the best they can be. This aligns with his own personal sAdhana.



S Badrinarayana

Badri Narayana S a mechanical engineer from IIT Madras is MD and Chief Consultant and founder member of FLAME TAO Knoware. He is a Lean Master, Inventive Problem-Solving Practitioner through I-TRIZ and a Fellow of Sumedhas Academy for Human Context. Over the past 3+ decades he has implemented Change Management starting from Business Alignment and facilitating and establishing a way of working through Lean Organizational practices that change culture and is sustainable. He has developed unique maturity models in the areas of Manufacturing and Process Excellence, New Product Development and Factory Design that both serve as a diagnostic tools and creating future plans. He is adept at creating and deploying practices through coaching and hand-holding to build sustainable people and process capability leading to high performance work culture. Currently he is also engaged in creating innovative technology solutions both in the hardware and software domains that will be enable industries to gain competitive advantage and individuals to improve their ability to perform.

Program Details

- We start at 11:00 AM on May 3rd (Thu) and end at 4 p.m on May 5th (Sat)
- Program Fee: Rs. 21240 (Rs. 18000/- + GST of Rs. 3240)
- This is a Non Residential workshop. If you wish to stay at the CEO Center, the cost of stay is approximately 1500+GST for twin accommodation and Rs. 2500+GST for Single accommodation.
- Last Date for Registration: Apr 15, 2018
- Refund Policy: Refundable in full for cancellations before Apr 15, 2018 (other than Govt levies/ taxes, if any). No refund for cancellation after 16th April 2018.

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